



Electro Rent
An Agilent *Premier Rental Partner*

Get the Latest Test and Measurement Equipment Fast!



Agilent Technologies



Introducing Agilent's Premier Rental Partner Electro Rent

Rent the test equipment you need, and get fast delivery!

Now you can get fast delivery of new Agilent Technologies test equipment to help your R&D department meet market windows for new products or to keep your manufacturing lines up and running.

Under this new Agilent program designed to make it easier for you to get the Agilent equipment you need, when you need it and in the way in which you choose to acquire it, Electro Rent has been certified as an Agilent Premier Rental Partner.

This means you have better access than ever before to the latest, high technology test equipment being introduced by the leading test and measurement company - Agilent Technologies.

Getting you the right product, at the right time

Agilent selected Electro Rent because it shares our obsession with getting it right for the customer. By partnering, we combine Agilent's years of expertise in technology with Electro Rent's years of expertise in logistics to give you the best of all worlds - best technology, delivered when you need it, through rental when that is your preference.

Electro Rent is expert in efficiently managing its equipment pool to meet your need for just the right product, at just the right time. As a certified Premier Rental Partner, Electro Rent:

- Stocks a large inventory of frequently requested Agilent equipment
- Gets priority delivery of new Agilent products
- Collaborates with Agilent to ensure it has the appropriate product mix to meet customer needs in high technology markets where technology turns rapidly.

Whether you have an urgent temporary need, or you want to protect yourself against the risk of technology obsolescence or you want to have the flexibility to quickly upgrade to new technology as soon as it's available – this new program can help you.

Getting you the right product when you choose rental

If you are a finance manager, you may choose rental as an option to manage your capital assets. Or if you are a project manager, you may want to rent because you have depleted your capital budget or because you only need the instrument for a few months. And if you are a procurement manager, you may just want to know that the instrument your engineers have specified is available to you on a rental basis.

Whatever your reason for choosing to rent Agilent equipment, Premier Rental Partner Electro Rent gives you better access to Agilent equipment.

More collaborative, integrated pre- and post-sales support

Finally, have you ever wished that your financing company and your test and measurement equipment supplier would get together in order to support you better? Your wish has been granted! Agilent and Electro Rent now collaborate to ensure that you are getting the right technology to solve your design or manufacturing problems. We collaborate to

- Match our technology roadmaps with yours
- Ensure you are selecting the right products and configurations
- Provide training on new products
- Provide warranty, and extended warranties
- Step you through set-up by telephone
- Diagnose a glitch and make it right
- Rush you a replacement unit
- Set up, install and take down your equipment.

Electro Rent

Since 1965, Electro Rent has been an industry leader in rental of Agilent electronic test and measurement equipment. Its state-of-the-art inventory includes a full range of equipment for fiber optics, telecommunications, and network testing, and RF/microwave, general purpose, digital design, data acquisition, and industrial test. Electro Rent has an extensive network of sales and service centers in North America and offers 24- to 48-hour delivery. Its dedication to customer service is exemplified in its mission statement "the customer is the heart of Electro Rent's business."



Electro Rent's large inventory and excellent logistics means you can get what you need quickly.





For More Information

For more information about what is available through Premier Rental Partner Electro Rent, visit the Electro Rent/Agilent web site at **www.electrorent.com/agilent** or contact Electro Rent at 888-893-5996.

For more information about all of the flexible purchasing options available from Agilent, visit the Agilent web site at **<http://buyalternatives.tm.agilent.com>** or call 800-452-4844.

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