



**Why send your equipment
away for calibration...**

**...when calibration can
come to you?**



Agilent Technologies
Innovating the HP Way

Volume On-Site Calibration

Minimum downtime and high quality calibration ensure test equipment is always available when ***you*** need it



Keeping your test equipment calibrated is a fine balancing act. On the one hand you need to ensure it always meets your quality commitments. On the other you need to ensure it is **always available** when it is needed for that important development project or essential production run. In all cases, you would like calibration to **save you time and money**.

You might buy additional equipment, or rent it on an 'as needed' basis, to avoid inconvenient and lengthy downtimes. But these only add to your overhead and decrease your ability to invest in other items of equipment you really need.

But with Agilent Technologies' Volume On-Site Calibration (VOSCAL) service you don't have these worries. Fully calibrated equipment is always available when you need it – and it saves you money.

How does VOSCAL work?

VOSCAL is like having a fully operational, high quality calibration laboratory on your site, together with the highly qualified staff necessary to run it. A VOSCAL contract is flexible, so it can match your project deadlines and business schedules. And it's fast, because the pre-visit planning, and on-site management, ensures each instrument is calibrated within eight hours. With VOSCAL you won't need to buy or rent additional test equipment.

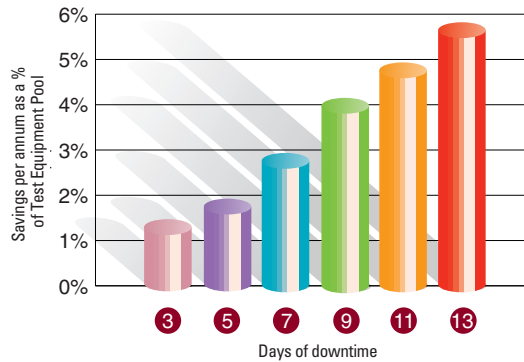
What equipment can I cover?

VOSCAL covers Hewlett-Packard manufactured equipment and new Agilent units too. It also covers most other manufacturers equipment for key measurements, and to the same high standards, providing additional cost savings by only having one supplier.

Is the standard of calibration as good?

Agilent's Service Centers are renowned for performing calibration to the highest industry standards of technical performance, process consistency, and quality conformance. VOSCAL uses exactly the same automated testing procedures

Savings made by switching to an on-site calibration contract



Volume On-Site Calibration benefits:

- low downtime minimizes the need for replacement equipment or loaners.
- equipment doesn't have to be shipped to a service center so there is no risk of damage or loss and no administration or shipping costs.
- the longer your current calibration downtime is, the higher the savings you make by switching to Agilent Technologies VOSCAL. See graph to the left.
- the same equipment and processes used at Agilent's service centers are used with VOSCAL, so you can be sure the standard of calibration is just as high.
- one contract covers HP, Agilent and non-Agilent equipment, so you don't have the overhead of dealing with a number of suppliers.



and equipment as our Service Centers, and the same high quality staff, to ensure there is no difference in the standard of calibration. Not only that, but it provides the same levels of ISO9002 conformance and all the certification and reports you need to maintain audit.

Can I really save money?

VOSCAL offers cost savings in many areas, making potentially expensive calibration much more affordable. The costs associated with shipping equipment, and the administration involved are eliminated, not to mention the risk of loss or damage. Much of the costs of administering calibration are covered in the VOSCAL contract. And then there are the additional savings from improving the utilization of your equipment. In practice, when they add up all these savings, most companies find that they can benefit by moving to VOSCAL.

What do I need to provide?

Our mobile calibration facility will require space on your site. You will need to designate a representative to work with us to plan your on-site campaign and liaise with equipment users. Our skilled technicians will then handle the calibration according to your needs.

How can I find out more?

Simply call your Agilent Technologies Customer Care Representative listed on the back page.

"I would be grateful if you would pass on my appreciation of the smooth running of the whole VOSCAL operation - 245 instruments calibrated in 4.5 days"

*John Biscoe (19 Nov 1999)
Racal Defence Electronics Ltd,
Seaton, UK*



**FIND OUT WHAT AGILENT TECHNOLOGIES'
VOSCAL SERVICES CAN DO FOR YOUR
BUSINESS BY CONTACTING YOUR LOCAL
CUSTOMER SUPPORT CENTER LISTED BELOW:**

United States	1-800-403-0801
Canada	1-888-447-7378

